ACR-GNY Roundtable Breakfast | February 3, 2022

ZOOM MEETING PUBLIC CHAT TRANSCRIPT

01:15:59	Niki Borofsky JAMS, NYC: Welcome to the 246th ACR-GNY & John Jay Roundtable Breakfast!
01:16:22	Niki Borofsky JAMS, NYC: To watch past Roundtable Breakfasts, visit https://www.acrgny.org/RTB-Videos
01:16:32	Paul Walker: Hello I am Angelica Walker! I am from NY although I am from São Paulo, Brazil. Enjoying the conversations
01:17:24	Arthur Matthews: Arthur T. Matthews-I am a recently appointed Teaching Professor at Penn State after 32 years lecturing at NYU and Cornell ILR. As a recovering lawyer, mediator and arbitrator I am passionate about the orbit of these issues
01:19:21	Niki Borofsky JAMS, NYC: THE ROLE OF CONFLICT MANAGEMENT SKILLS IN POLICING https://www.eventbrite.com/e/the-role-of-conflict-management-skills-in-policing-tickets-242989727817
01:19:24	Donna M. Jackson (she/her/hers): Please post the link
01:19:26	Harvey Newman West Palm Beach, FL: Will that be on Zoom also?
01:19:37	Jon M. Probstein, Esq.: jon Probstein, attorney in NY (Long Island) and Massachusetts (Berkshires) - Private mediator, court panels, arbitrator
01:20:12	Prathamesh D Popat: Hi! Myself, Prathamesh D Popat, Mediator, Lawyer & Trainer from Mumbai, India.
01:20:32	Mark Kleiman: This issue is to convince the many million independents and more highly conscious Republicans to our side. The 'crazies' will not be convinced they need to be marginalized. We can only do this by voting. If Republicans believe that the public is shifting they will also. The problem is the Democrats are not communicating effectively to the fears and insecutities that are manipulate by the Republicans and right wing.
01:20:38	Marcella Calabi:Here is the Feb 17 Event: https://www.eventbrite.com/e/the-role-of-conflict-management-skills-in-policing-tickets-242989727817
01:21:13	Niki Borofsky JAMS, NYC: Welcome to Dr. Dan Shapiro https://www.danshapiroglobal.com/about/
01:21:31	Donna M. Jackson (she/her/hers): Donna Jackson, Mount Vernon NY, mediation student with NY Peace Institute

- 01:22:13 Niki Borofsky | JAMS, NYC: If you can, please turn on your video to "fully" participate:) 01:22:17 Karen Tibbals: we can also convince people by talking in their language and using their values (moral foundation theory). There is research to prove this! I talk about how to do that in my book Persuade, Don't Preach. 01:22:52 Jess Kent - New York: @Karen, that is a new topic for me - will order your book. 01:23:25 Shakira A. Ali - Trenton, NJ: In addition to being here in Trenton, I should add that I am the newly hired National Program Administrator for the National Coalition of Blacks for Reparations (N'COBRA). It is my belief that most of our conditions of hate, fear, racism and inequity has to do with the unaddressed, unacknowledged circumstances related to Slavery and the enslavement of African captives. I think that episode of our history robbed non-African Americans of a significant portion of their humanity, on one level of another. If Negotiating the Nonnegotiable has any relevance, it is in this arena. 01:25:43 Shakira A. Ali - Trenton, NJ: Thanks for asking Jess. If you and others want to get connected to the work of NCOBRA, or just know more about it, please do feel free to reach out to me at alchemy_consulting@yahoo.com or 609-271-3821 Katerina Apostolides GREECE: Mark I agree, except that from the moment that we are 01:26:43 speaking of "our side" we are in an us vs them framework. What we need today is more people thinking independently and non-ideologically and without needing to be part of a "team." Only these people can help to bridge the political hostility today. 01:28:30 Max Rivers.net - Phila PA: Max Rivers, Phila PA. Moderator for Braver Angels, teaching Depolarizing Skills and Red/Blue Workshops across the U.S. 01:33:09 Shakira A. Ali - Trenton, NJ: Identity is the most impenetrable characteristic in the human mind! 01:33:12 Harvey Newman West Palm Beach, FL: Tribalism is central. 01:33:27 Mark Kleiman: I agree, The ways that grassroots orgs who are doing research on this are proceeding is to design strategies that speak to people without first even saying Democrat but doing something for the person (e.g. how to vote), gain personal discussion around what is important to them. Then to explore that issue using values
- 01:35:35 Karen Tibbals: There is also the issue that Democrats are a coalition of liberals and minorities. But the coalition is unstable because minorities tend to be socially conservative, so they end up getting swayed towards the other side. To stabilize the coalition, we need to talk about values and learn to talk to them.

higher level s. This is the formula for failure no matter the higher values.

that reflect itself in Dems. Also Rs are working at grass roots while Dems focused on

01:35:43	Marcella Calabi: You asked people to elevate one tribe over the others, while proving that people would be readily willing to identify quite readily with a new grouping. So the problem is more competitiveness than tribalism.
01:39:38	Niki Borofsky JAMS, NYC: Welcome to everyone joining today's ACR-GNY & John Jay Roundtable Breakfast! If you joined late, you can catch the beginning of Dan Shapiro's (already fabulous) talk on the video recording that will be posted next week here: https://acrgny.org/RTB-Videos
01:40:18	Suann Ingle: Thank you!
01:43:05	Jess Kent - New York: Brilliant! "Vertigo is when we get consumed by a conflict and cannot think of anything else beyond the grievance."
01:44:50	Pierre de Ravel d'Esclapon: do you put road rage in the vertigo box?
01:46:13	Marcella Calabi: What's wrong wtih the word "flooded" which is used in psychological circles and doesn't need to adopt/re-write the definition of another existing word?
01:50:27	Niki Borofsky JAMS, NYC: Breakout agenda: share 4 things
01:51:59	Shakira A. Ali - Trenton, NJ: Why such softball questions??!!
01:52:02	Katerina Apostolides GREECE: Quite the list!
01:52:34	Rita Callahan: good choice - not doing it
01:52:36	Carmen M. Rodriguez: Oh thank goodness!
01:52:45	Bathabile Mthombeni (she/her): Excited!
01:52:46	Melissa Segal: terrified
01:52:50	Jesse Baen (she/her): Excited and intrigued!
01:52:51	Robin Beckhard - NYC: Intrigued!
01:52:52	Katherine Miller - NY: anxious
01:52:52	Susanna Mancini: petrified
01:52:52	Rita Callahan: RESISTANCE
01:52:53	Danika (she/her): Wow.
01:52:53	Harvey Newman West Palm Beach, FL: Fun
01:52:55	E Haavi Morreim: Fine with it

01:52:56	Sam Browning-Binghamton (she/her/hers): anxiety	
01:52:57	Matt Fishbein, NYC: anxiety	
01:53:00	Carol Buckler-Larchmont: anxiety	
01:53:02	NoaZanolli_Switzerland: I would have loved to do the exercise!	
01:53:04	Kim- Geneva, NY: curious	
01:53:05	New York Peace Institute: ready and looking forward to it! how often do we all out there	put it
01:53:07	Christiana Wall: Fear, Wow, this is too hard.	
01:53:07	Ariadne: i wrote my answers down	
01:53:07	Katherine , Chatham, NY: nervous and intrigued	
01:53:08	Joan Hogarth - South Orange, NJ: Sounded like a set up to the vertigo	
01:53:09	Andrew Nadolna - Guilford, CT: I wanted to do the exercise.	
01:53:09	Lu Blanchard - Utica, NY: I thought it was ok until we got to attractiveness!	
01:53:10	Bill Reuter: Anxious	
01:53:10	Sally Dear-Healey: More terrified of questions about political affiliation than a the others.	any of
01:53:11	Shakira A. Ali - Trenton, NJ: I was cracking up - waiting to see where this was g to go!	oing
01:53:11	Carol Buckler-Larchmont: threatened	
01:53:12	Maggie:attractiveness was the only one that made me pause.	
01:53:14	Diane (she/her): Thinking: What is the purpose of the exercise?	
01:53:16	Leslie Treff: I was excited to meet someone new and get to know them a bit	
01:53:19	Beverly Russell: Tense and offended	
01:53:20	Susan Glatki: Anxiety - privacy - why create barriers	
01:53:20	Tania Ochoteco (NYC): I actually wanted to do the exercise.	
01:53:25	Baila Kamman NY: uncomfortable	

01:53:25	Christy: Interested but anxious
01:53:27	Mark Kleiman: Uncomfortable with some , not others
01:53:28	Marlize: had no idea what you were up to and could not see the point
01:53:31	Dennis McCoy Fairfax, VA: I added some Jack Daniels to my coffee
01:53:31	S. Adam Spiewak: I thought it seemed like it would be uncomfortable, but I was intrigued if this group would be willing and go along with it as a learning exercise.
01:53:35	Sandra Montenegro: 😭 😂 😂 🚳
01:53:35	Jess Kent - New York: Those questions are so culturally relevant. Will our community be stronger if we did have the confidence to answer these 4 questions?
01:53:36	Pierre de Ravel d'Esclapon: curious
01:53:36	Chuck Newman - NYC: I thought: where in the world does he think this is going?
01:53:37	Michael Starr NYC: Intriguing
01:53:37	Eli Uncyk: Not willing to speak with any stranger about personal stuff.
01:53:38	Ellyn Rabinowitz, Nyack, NY: Wondered how I would negotiate that meeting - yes, uncomfortable.
01:53:38	Archana Medhekar: My thoughts-Have you lost your mind Dan? -:)
01:53:39	Rose-Anne Moore, Stamford CT USA: Felt terrified, butonce I thought about it, wondered just why I was so terrified? Personal, but so what?
01:53:46	Janice Tudy-Jackson: Initially anxious, then intrigued and excited about this new and uncomfortable experience
01:53:47	Prathamesh D Popat: Seems you have not prepared for a whole hour and are trying to fill time with some uncomfortable exercise.
01:53:49	Rita Callahan: Resistance, mostly because I'm half-dressed on zoom & unwilling to make change
01:53:51	Astrid: I was kind of excited to do it!! A new way to relate.
01:53:54	Marla Moss NJ/NYC Metro Area: resistence
01:53:55	Katerina Apostolides GREECE: excited about the radical honesty
01:53:56	alfonso wyatt: Excited Age I didn't want to hurt a person if I was wrong

01:53:56	Pam Manning Savannah, GA: wondering if I should log off
01:53:58	Jeanie Tung (she/her/hers): I love it, honest conversation!
01:54:00	Carol Buckler-Larchmont: We don't want to judge others or feel judged
01:54:04	Mary Martuscello -NYC: worried about being judged
01:54:13	Harvey Newman West Palm Beach, FL: I'm always concerned when a person asks me to guess their age.
01:54:18	Mark Kleiman: I don't believe I should ever be evaluated by these things.
01:54:35	Diana Walcott, Forest Hills, NY: How are you going to get back all the people who left? Send them an email saying that they left before the reveal?
01:54:41	Harvey Newman West Palm Beach, FL: Did people leave?
01:54:42	Kim- Geneva, NY: interesting. I didn't even think of leaving!
01:54:49	Niki Borofsky JAMS, NYC: How did these questions make you feel? 1. Your political affiliation 2. Your salary (or family net worth) 3. Attractiveness of your breakout partner (1 modest – 10 unbelievable) 4. Age (how old you think your breakout partner is)
01:54:49	Sarah Buff: I loved the challenge
01:54:50	Susan Glatki: I also noticed that attendance dropped from 240- to 220
01:54:51	Jess Kent - New York: In America, we DO judge people's value based on these 4 questions.
01:54:57	Dennis McCoy Fairfax, VA: Tested my commitment to moving outside my comfort zone
01:55:10	Suann Ingle: I was eager to share and felt a little neurotic because of that - but I blame the pandemic for preventing me from meeting new people.
01:55:14	Rita Callahan: No understanding of these answers adds anything
01:55:15	Kim- Geneva, NY: Yes, this is exactly what we dowe don't name it though.
01:55:20	Alison Gerson: Scared but trustworthy and willing to go with it. Making myself vulnerable is difficult, but I was willing to try

01:56:03	F Argun: Consistent with three topics you don't talk about: 1) Politics; 2) religion; 3) sex (the last was the only one not included on your list
01:56:12	marilyn genoa: I can not be on camera and thought it was totally unfair to whoever I was coupled with. I also doubted the honesty you would get from people who interact with each other regarding some of the questions.
01:56:21	F Argun: the three taboos
01:56:24	Mark Kleiman: These are some of the most common areas that people do evaluate us in this culture
01:56:28	Ebe Becker-NYC: What is the relevance of these questions?
01:56:35	Harvey Newman West Palm Beach, FL: I've been calling them Republicrats
01:57:00	Mary Martuscello -NYC: wishing I wasn't still in my nightie
01:57:19	Khamy Ganeshathasan-Canada: I am uncomfortable but I would participate. My questions/answers would be presented it in a way where I have not crossed the line! eg I would ask for an age range instead of the actual number.
01:57:22	Emily Skinner NJ she/her: I started to feel nervous about someone guessing my age as that's a trigger for me often being labeled very young and minimized in our field. I already had the conversation in my head as I was preparing. It was my vertigo mental model with that!
01:57:32	Giorgi Shioshvili, West Windsor NJ: So weird that such a simple questions may be terrifying to so many people - especially those who should be more opened (my perspective)
01:57:53	New York Peace Institute: identity
01:57:55	Robin Beckhard - NYC: taboos
01:57:56	Janice Tudy-Jackson: IDENTITY
01:57:56	Carol Buckler-Larchmont: identity
01:57:58	Harvey Newman West Palm Beach, FL: Taboos
01:58:01	Prathamesh D Popat:
01:58:01	Diane (she/her): taboos
01:58:02	Andrea Vacca NYC: status

01:58:03	Kim- Geneva, NY: Values
01:58:04	Christiana Wall: worth
01:58:04	Shakira A. Ali - Trenton, NJ: Identity -
01:58:04	Theresa: prejudices
01:58:05	Niki Borofsky JAMS, NYC: WHAT DO THESE QUESTIONS DEAL WITH?
01:58:05	ML Fiske Brooklyn: taboos
01:58:05	Mark Kleiman: Our identity in our cukture
01:58:05	Andrea Hirshman: identity - belonging
01:58:06	Danika (she/her): Identity and worth/value?
01:58:06	Marcella Calabi:Personal
01:58:06	Isabel Magnus: shame
01:58:10	Chuck Newman - NYC: Hs anyone thought about challenging authority: I'll go into the room but not talk about all of those.
01:58:11	Sam Browning-Binghamton (she/her/hers): it is all subjective
01:58:13	Dror Kahn Brooklyn, NY: I was going to lie and say the person was a 8
01:58:36	Leslie Treff: to me everyone is a 10
01:59:03	Anastasia Sarantos Taskin SEQUOIA POTENTIAL: I was excited to get through it as an experience and how to deal with it in mediation dialogue
01:59:07	Leslie Treff: because connection to me is more important than looks
01:59:21	Shakira A. Ali - Trenton, NJ: Wow. Excellent assessment
01:59:48	Donna M. Jackson (she/her/hers): I was ready to discuss but it felt very "cringy " as my teens would say 🚱
02:00:06	Marla Moss NJ/NYC Metro Area: these are all topics that Mediators must avoid with clients and the exercise would be inappropriate for a professional program, especially encouraging private information and bias
02:00:07	New York Peace Institute: I'm so ready for that room!
02:01:10	Janice Tudy-Jackson: I felt the same way as Tania.

02:01:34	Shakira A. Ali - Trenton, NJ: Yes - me too. I was ready for the learning experience.
02:02:11	Mark Kleiman: Unfortunately our culture use these as basis of one's worth.
02:02:29	Sam Browning-Binghamton (she/her/hers): true
02:02:49	Harvey Newman West Palm Beach, FL: The four questions reminds me of the four questions of Passover.
02:02:52	Monae - NYC: Are we able to receive a copy of this spectacular powerpoint?
02:03:19	Robin Beckhard - NYC: Yes, I feel as Sabeeha does.
02:04:12	Alison Gerson: I find it an interesting litmus test of our different reactions.
02:04:17	Niki Borofsky JAMS, NYC: @Monae, we will be circulating a summary document and resources, and the video recording will be posted on the ADR-GNY website with a transcript of the public chat as well.
02:04:27	Erik Jensen (Binghamton, NY): Regarding power dynamics, are taboos a way for the powerful to control the agenda of discourse? who benefits from these taboos?
02:04:34	Harvey Newman West Palm Beach, FL: I was a bit disappointed that we weren't going to do it.
02:04:34	Rose-Anne Moore, Stamford CT USA: Yes, agree with Sabeeha: this is one of the great benefits of getting older! I don't care in the same way that I did when I was younger as to whether I was "acceptable". The people who know me have the right to make those calls / judgments, but no one else does.
02:04:59	Sally Dear-Healey: In what ways can we draw connections between this conversation and the pre-presentation conversation?
02:05:06	Christopher Williams: We all wear many masks in society and these question pierce through some of these layers. The question make us feel vulnerable and naked to the world.
02:05:55	Susan Glatki: if people were willing to lie to make the other more comfortable, then how do we build trust when we thnk they are lying to us?
02:06:01	Jess Kent - New York: How do personality types and cultural awareness influence our readiness and eagerness to participate in this exercise?
02:06:10	Dror Kahn Brooklyn, NY: If for the purpose of Taboo attractiveness isn't challenging, how about telling how the person smells?
02:06:32	Erik Jensen (Binghamton, NY): thank you for the "with" framing

02:06:54	Dennis McCoy Fairfax, VA: Why are the issues taboo? They are to some but not others.	
02:06:54	Donna M. Jackson (she/her/hers): I love Anastasia's answers!	
02:07:50	Claudia Frankel Grosman- SP/ Brazil: It is interesting if we think about the meaning attractiveness for each one	g of
02:08:11	Shakira A. Ali - Trenton, NJ: @Dror Kahn - yes - smell might be even more challenging, as smells largely reflect what kind of food we eat - which is cultural!	
02:09:01	Joan Hogarth - South Orange, NJ: It is more than taboo. It is about experiences with these topics.	
02:09:09	Dennis McCoy Fairfax, VA: and smells invoke vivid memories.	
02:09:20	Harvey Newman West Palm Beach, FL: Wouldn't religious beliefs come into this topi	c?
02:09:35	Marcella Calabi:Make explicit/Acknowledge to the group that the taboo is functioning	3
02:09:57	Ryan-CDRC: No idea who he is or watched the film.	
02:10:34	Ellyn Rabinowitz, Nyack, NY: Had hand up but didn't get a chance to speak so writing here. As a psychotherapist and mediator, used to being the "professional" NOT sharing personal info, standing aside so this felt like breaking open a wall to vulnerability and exposure and comparison. But it is an interesting exercise in the social taboos especial money and attractiveness - such loaded issues for people. This is important to ask not only for international conflicts but in divorce mediation where these are crucial questions to get to in the couple's communication.	ng ally
02:10:35	Sam Browning-Binghamton (she/her/hers): He was an old silent movie star	
02:11:19	Leslie Treff: brilliant comedian. See "The Great Dictator"	
02:11:20	Jess Kent - New York: @Ellyn - thanks for sharing that. Your comments resonate!	
02:11:39	Erik Jensen (Binghamton, NY): finally, I'm better at breaking/managing it for myself.	
02:12:12	Niki Borofsky JAMS, NYC: From Wikipedia Modern Times is a 1936 American silent comedy film written and directed by Charlie Chaplin in which his iconic Little Tramp character struggles to survive in the modern, industrialized world. https://en.wikipedia.org/wiki/Modern Times (film)	
02:13:00	Mark Kleiman: It is one of the most brilliant critique of industrialization and employe oppression.	e

02:13:38	Audrey Lee (she/her): This has been wonderful - sorry to have to leave early. Thank you!!
02:14:28	Susan Glatki: I just did this with a brother who knows what buttons to push and I didn't respond when he pushed that button. I felt the anger but didn't react to his bait.
02:17:43	Bathabile Mthombeni (she/her): What is your analysis of how power mediates "identity politics", particularly for marginalized groups? Also, when have we ever been togetherr?
02:17:56	Niki Borofsky JAMS, NYC: The New Psychology of Leadership https://www.scientificamerican.com/article/the-new-psychology-of-leadership-2007-08/
02:18:03	Marcella Calabi:That "started" it? I think this phenomenon has been around for millenia.
02:18:28	Donna M. Jackson (she/her/hers): Ubuntu- us together
02:19:13	Erik Jensen (Binghamton, NY): "We" language can be very troubling. It is everywhere today but it is also a reaction to trauma and the trauma is real.
02:19:35	Harvey Newman West Palm Beach, FL: There is a wonderful new movie called "The Colony" which points out the dangers of identity politics.
02:19:51	Richard Brigham, Milwaukee, WI: nosotros
02:20:00	Bill Reuter: I agree Harvey!
02:20:42	Niki Borofsky JAMS, NYC: Thank you to Dan Shapiro for an incredible talk!
02:20:56	Bill Reuter: Fantastic talk
02:21:09	Andrea Hirshman: Will the slides be shared?
02:21:16	Lizette Colón, in my beloved Puerto Rico: Thanks so much for your wonderful presentation!!
02:21:17	Claudia Frankel Grosman- SP/ Brazil:
02:22:01	Pierre de Ravel d'Esclapon: please repost Dan's email
02:22:32	Katherine Miller - NY: thank you Dan for a dynamic and terrific presentation
02:23:17	Chuck Newman - NYC: dlshapir@law.harvard.edu
02:23:33	Niki Borofsky JAMS, NYC: Negotiating the Nonnegotiable HOW TO RESOLVE YOUR MOST EMOTIONALLY CHARGED CONFLICTS By Daniel Shapiro

https://www.penguinrandomhouse.com/books/314284/negotiating-the-nonnegotiable-by-daniel-shapiro/

02:23:47	Robin Beckhard - NYC: The devil you know?
02:23:50	Lisle Baker - Boston (Suffolk Law School): Dan - and all thanks so much Lisle
02:23:53	Doris Nathan: Thanks for a fabulous presentation!!
02:24:07	Marcella Calabi: I think there's an "o" in dlshapiro@law.harvard.edu, no?
02:25:09	Archana Medhekar- Toronto: It explains the root of coercive control dynamics
02:25:26	Maria R. Volpe - NYC: All of the breakfast videos are available at www.acrgny.org
02:25:40	Chuck Newman - NYC: No "O" in Dan's eddress
02:25:44	Niki Borofsky JAMS, NYC: @Marcella no "o" - it's not a typo. Dan's email Shapiro, Daniel dlshapir@law.harvard.edu
02:26:06	Alison Gerson: I think it's also the need to be understood. You cycle around and around until you're heard and understood.
02:26:07	Marcella Calabi:@Niki thank you
02:27:58	Judit Revesz Geneva Switzerland: Thank you!
02:28:04	Dror Kahn Brooklyn, NY: This was very helpful to me, now if I can get the people I
	I'm in conflict with to watch this
02:28:22	I'm in conflict with to watch this Lorna SteuerChicago: It seems like these become habits that are wired into our nervous system and it becomes which is the more painful thing you are seeking to avoid. Until we become aware that you're even in a loop makes hard to break.
02:28:22	Lorna SteuerChicago: It seems like these become habits that are wired into our nervous system and it becomes which is the more painful thing you are seeking to avoid.
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02:29:07	Lorna SteuerChicago: It seems like these become habits that are wired into our nervous system and it becomes which is the more painful thing you are seeking to avoid. Until we become aware that you're even in a loop makes hard to break. Lorna SteuerChicago: Thanks Dan. Excellent presentation. So appreciate all this info. Marty Izaak NYC: Please invite Dan again to discuss Israeli - Palestinian conflict.
02:29:07 02:31:05	Lorna SteuerChicago: It seems like these become habits that are wired into our nervous system and it becomes which is the more painful thing you are seeking to avoid. Until we become aware that you're even in a loop makes hard to break. Lorna SteuerChicago: Thanks Dan. Excellent presentation. So appreciate all this info. Marty Izaak NYC: Please invite Dan again to discuss Israeli - Palestinian conflict. Thanks
02:29:07 02:31:05 02:31:33	Lorna SteuerChicago: It seems like these become habits that are wired into our nervous system and it becomes which is the more painful thing you are seeking to avoid. Until we become aware that you're even in a loop makes hard to break. Lorna SteuerChicago: Thanks Dan. Excellent presentation. So appreciate all this info. Marty Izaak NYC: Please invite Dan again to discuss Israeli - Palestinian conflict. Thanks Lizette Colón, in my beloved Puerto Rico: ^^^YES! Lu Blanchard - Utica, NY: @Lorna - Yes the first step to changing is realizing there

02:32:31	Erik Jensen (Binghamton, NY): Thank you 👃
02:34:36	Niki Borofsky JAMS, NYC: Beyond Reason USING EMOTIONS AS YOU NEGOTIATE By Roger Fisher and Daniel Shapiro https://www.penguinrandomhouse.com/books/296935/beyond-reason-by-roger-fisher-and-daniel-shapiro/
02:35:00	Dror Kahn Brooklyn, NY: @Niki - I was trying to point out that the people I am having political conflict with are not open to this at all. I think we know many people like that.
02:36:59	Niki Borofsky JAMS, NYC: Core concerns: 1. Appreciation 2. Autonomy 3. Affiliation 4. Status 5. Role
02:38:27	HyacinthCharles Brooklyn NY: awesome practical process with inherent drawbacks and ways to resolve them
02:38:28	Ellyn Rabinowitz, Nyack, NY: Have to go, thanks much for this really important and fascinating meeting Daniel. Would recommend books of Harriet Lerner, a psychologist who has the concept of people doing "dances" with each other, of anger, of intimacy, etc. re Repetition Compulsion - we look for those who can do our "dances" and we know the "steps" no matter how dysfunctional and dangerous they are, if we know the dance we're comfortable and will keep dancing it until we consciously change the dance. Find this concept helpful in disputes. And, when we are trying to be rational in dispute, if other party is not - how does that work?
02:38:42	Mark Kleiman: This can be applied directly to political situations also.
02:39:11	Sam Browning-Binghamton (she/her/hers): Thank you so very much, I have purchased your book! Best of luck and thank you for your insight! ~ Sam
02:39:18	Karen Tibbals: I will be writing about this in my newsletter: https://fracturedrelationships.substack.com/about
02:39:31	Dror Kahn Brooklyn, NY: Does this kind of negotiation assume all people of good intention
02:40:21	Andrea Hirshman: similar to Donna Hicks work on Dignity - 10 elments - including recognition, acceptance ofidentiy, acknowledgment, accepatince - and when we acknowledge that in others - appreciate others, recognize them - we create space for other to appreciate us back; honoring other's dignity is way of honoring our own, and creates workable space for resolving conflict

02:40:41	Robert Drinan: Terrific, thank you. Would hope we can discuss power dynamics, determinative in most cases and which touches identify, and a further discussion to the question about white males brushing aside other/subordinate groups. Thank you!!!!
02:41:01	Mary Martuscello -NYC: do you ever have them re-do the tribal/nation building experiment after the world exploded? to see if they would do it differently? learned something?
02:41:03	Marcella Calabi:Liz CHeney
02:41:10	Robin Beckhard - NYC: The 5 core concerns you mentioned, Dan, remind me of David Rock's SCARF model: S(tatus) +C(ertainty) + A(utonomy) +R(elatedness) + F(airness)
02:41:19	Gill Mansfield (London): Great session Dan. I have to leave the meeting now. See you all next time.
02:41:34	Harvey Newman West Palm Beach, FL: Have any of you seen the Spielberg version of "West Side Story"?
02:41:35	Niki Borofsky JAMS, NYC: Thanks for calling in @Gill!
02:42:32	Lu Blanchard - Utica, NY: Thank you - great presentation! Have to leave
02:42:43	Andrea Hirshman: amazing work. thank you Dan
02:42:49	Leslie Short: Thank you
02:42:51	Fatima Argun: Thanks so much, as always, learn so much from all of you!
02:42:54	Robin Beckhard - NYC: Outstanding. Thank you ever so much, Dan.
02:42:59	Susan Glatki: Thanks - very interesting
02:43:03	Prathamesh D Popat: Very crisp presentation!